



Start with the Essential™

Dear Valued Distributor,

Unfortunately, costs continue to change at a rate that exceeds the lag from when our pricing is announced and when it becomes effective. As a result, this price adjustment will consider known Q4, 2021 and Q1, 2022 line of sight cost changes that will be effective when the price adjustment becomes effective.

Orders received on or after December 17, 2021, for all products shown in the price schedule, will be subject to the new price in the attached books. In addition, any pre-existing orders with ship dates on or after January 17, 2022, will be subject to repricing based on the attached books.

Please be advised that Justrite Safety Group stock and manufacturing capacity continue to be stretched by current demand and our supply chain and production teams are doing everything in their control to increase throughput to meet demand. Material lead times, scarcity and labor availability continue to put pressure on our ability to meet increasing demand. To ensure consistent shipping to our distributors, Justrite Safety Group will reserve the right to decline orders above standard ordering levels. As a result, we will be implementing allocations for certain products that have unusually long lead times resulting from ongoing demand increases. We will be in contact to communicate the impacted products.

Moving forward, we will continue to revisit pricing subject to material and freight variances up or down on a quarterly basis with a forward view to cost changes to stay current.

Regardless of when commodity prices eventually fall, JSG remains committed to delivering price decreases through established annual and quarterly mid-cycle price actions to provide relief in price levels to the extent commodity deflation allows.

Once again, during this difficult market environment, we thank you for your business and continued partnership with Justrite Safety Group.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark McElhinny", is placed over a light gray rectangular background.

Mark McElhinny
President, CEO
Justrite Safety Group

Justrite Safety Group

- Worker & Workplace Safety
- Environmental Protection



Q 1 2022 Price Increase Schedule

Product Category	Main Commodity	Q1 2022 Price Increase		
		Material	Wage	Overall
Oily Waste Cans	Galvanized Steel	8.5%		8.5%
Safety Cabinets	Cold Rolled Steel	15.5%		15.5%
Safety Cans	Galvanized Steel	11.5%		11.5%
Plastic Spill Containment	Resin	6.9%		6.9%
Plastic Smokers	Resin	6.9%		6.9%
Carboys	Resin	5.5%		5.5%
Drum Equipment	Galvanized Steel/Brass	8.5%		8.5%
EN Cabinets	Freight/Steel	5.5%		5.5%
Metal Cease Fire	Cold Rolled Steel	15.5%		15.5%
Rinse Tanks	Cold Rolled Steel	15.5%		15.5%
Non- Metallic Cabinets	Resin	6.9%		6.9%
Poly Safety Cans/Containters	Resin	6.9%		6.9%
Flexible Spill Containment	PVC Fabric	5.5%	1.0%	6.5%
Poly Drums	Resin	7.1%		7.1%
Poly Oily Waste Cans	Resin	4.2%		4.2%
Material Handling - Poly	Resin	10.1%		10.1%
Gas Cylinder Equip / Material Handling - Metallic	Structural Steel	9.3%		9.3%
Aluminum Storage Lockers/	Aluminum	4.5%		4.5%
Safety Showers	Stainless Steel	4.5%		4.5%
	GRP-Fiberglass			
	Electrical			
Outdoor Safety Lockers	H.R. Sheet Steel/Misc	8.6%		8.6%
Outdoor Safety Locker Accessories	Various	18.0%		18.0%
Carpet Vinyl	Vinyl Liquid	6.2%		6.2%
	Corrugated			
Laminate	Foam Bottom	4.4%		4.4%
	Tile Top			
	Adhesive			
	Corrugated			
PVC	Resin	18.0%		18.0%
Rubber Mats - USA	NBR Rubber Compound	7.3%		7.3%
Rubber Mats - Imported	Freight	11.6%		11.6%
Recycled Rubber Mats	Raw Material and Polyurethane Bind	5.0%		5.0%
Runner	Resin	6.0%		6.0%
Sponge	DOTP	5.2%		5.2%
	Resin/Additives			
	Corrugated			
Switchboard	Resin and Raw Material	6.0%		6.0%
Medium Duty Mats - Clear	Resin	-33.4%		-33.4%
Cable Protectors	Resin/Pigment	3.4%		3.4%
Wheel Chocks - AC Series	Resin/Pigment	3.4%		3.4%
Whips	Fiberglass Rods	2.5%		2.5%
* Chart not inclusive of all product categories subject to material and price increases				
* Percentages shown are category averages. Individual SKU increases may vary.				